

# How to get a career in fundraising

## How to find a role

- [charityjob.co.uk](http://charityjob.co.uk) - voluntary opportunities
- [thirdsector.co.uk](http://thirdsector.co.uk) - has newsletter, what's going on in the sector
- agencies – Charity People amongst others
- research - different types of fundraising roles; corporate, trusts, major giving, donor
- also different revenue streams
- be honest with yourself, look at your own skills, know what you're good at, play to your strengths

## What experience do you need?

- If you have just graduated or no experience in the sector, cannot stress too highly the importance of volunteering. More than qualifications - get to know people, how charity operates etc.
- look for charities that might be of interest to you and that you might enjoy working for
- get to see nitty gritty and logistics that you might not see otherwise
- courses and events - institute of fundraising - get to hear what it's like to be a fundraiser

## Finding work experience

- sign up to charity websites you are passionate about
- charities always keen to here from volunteers - looks good on CV
- do-it.org.uk - I've found volunteering opportunities in my area on this site

## Getting your CV to the top of the pile

- always tailor your CV
- say why you want to work for the charity in the personal statement
- say how your skills and experience are relevant
- don't make the personal profile generic
- be concise - use bullet points
- check your grammar and spelling
- most recent job at the top
- always add volunteering experience - make it stand out, demonstrate how passionate you are
- If you have raised funds, put figures on CV, even if you worked as a team or intern